In the community to help the community Winter 2015 / Spring 2016 • Issue 2

Trust Local Q

www.trust-local.co.uk

Our vision is to
eradicate rogue traders
by providing local people
with a point of reference where
they are confident that their
required tradesman is
verified, professional and
trusted within their
local community.







Find **trusted** local trades and businesses for **free**





Covering Yate, Chipping Sodbury, Winterbourne, Frampton and the surrounding rural South Gloucestershire areas



Hello and welcome to Trust Local...

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Money saving offers50

...the only local magazine to ensure the 'trades' advertising within are checked and verified.

We're passionate about stamping out 'Rogue Traders' and want to make it easy for you to find trusted local suppliers. When using any of the featured services in our magazine, you can be safe in the knowledge that they've all been checked for relevant insurance documentation and industry accreditation, whilst also coming with testimonials from verified happy customers.

This should give you the confidence that whoever you contact is qualified to complete the job in hand, backed up with references from local people.

We've recently made it even easier for you to connect with the local community by launching our new website www.trust-local.co.uk - check it out today to view business profiles and photos of recent work. You can also leave feedback on the services that you've used, while browsing local event listings, money off coupons and competitions.

We want our website to become a real hub of the local community, so get online today!

In this edition, Bevan Evemy Solicitors provide legal advice (p12) and The Conservatory and Window Company offer tips on finding trusted traders (p38). And don't forget our money saving offers (p50)!

Please keep this close at hand... you never know when you may need us!

Check out our new website: www.trust-local.co.uk



@TrustLocal



Advertise

Be in the know... about rogue traders

Ever been ripped off or fallen victim to a rogue trader?

Choosing an honest and reliable tradesman can be a difficult and daunting task. South Gloucestershire Council Trading Standards offers the following advice to help keep you protected from unscrupulous traders.

- Rogue traders prefer to approach their victims by cold calling, or doorstep selling.
 People are often not expecting a salesman at their door and can find themselves caught off-guard and subjected to high pressure or aggressive sales tactics.
- Rogue traders provide poor quality, unfinished and often unnecessary work for over inflated prices. The price quoted in the beginning is not the price they will eventually charge.
- Rogue traders have no regard for the law or their customers' legal rights. They rarely provide the paperwork and cancellation rights they are obliged to provide and can take extreme actions to get the money they claim they are owed, sometimes driving their victims to the bank or cash point.
- Rogue traders offer service and maintenance type work. For example, cleaning and sealing roofs, laying, cleaning or sealing driveways, garden maintenance or clearance, building work and a lot more.

For more information on rogue traders and scams, South Gloucestershire Council Trading Standards has produced an information booklet giving information and advice to keep yourself safe. The booklet also includes a Scamwise

The advice from South Gloucestershire Trading Standards.

- DO NOT DEAL WITH UNINVITED TRADERS AT YOUR DOOR. If you are not expecting a visitor, always check who is calling before you open the door.
- Do not agree to any work being done, however tempting the offer it will not turn out that way.
- REPORT any suspicious callers to
 Trading Standards on 03454 04 05 06
 or the Police on 101. Alternatively, if you
 are concerned a rogue trading incident is
 in progress you can call Trading
 Standards enforcement officer Neil
 Derrick on 01454 864565.
 - Look out for your neighbours, friends and family. Are they suddenly having work done on their house, driveway or garden? Talk to them and if you are concerned, REPORT IT to Trading Standards or the Police.
 - If you are unhappy with any business advertised in Trust Local please contact us and let us know. We will look into the problem and, if required, the business in question will be removed from the Trust Local magazine and website.

door sticker advising that doorstep callers are not welcome at your home (note: this door sticker is double sided). To request your copy, please telephone the Citizens Advice consumer helpline on 03454 04 05 06 or email trading.standards@southglos.gov.uk quoting 'Be in the know'.

Business Directory

Although we do checks on our tradesmen we cannot guarantee their work. We always advise you ask to look at previous work and have an in-depth look into the businesses you are planning to use. The checks we carry out on featured traders are as follows: Public Liability, Employers' Liability, Qualifications (if a plumber or electrician), and CRB checks if working with children. We also check that all listed tradesmen live within a 15 mile radius of the delivery area of this magazine.

We cannot stress enough that you should always double check everything before handing over any money. If you have any problems with an advertiser please contact us on **01454881882** or **info.trust-local.co.uk** Trading Standards can also help with these situations.

ACCOUNTANTS

Winstone Green Accountants (page 31)01454 778 968 / 07834 772 792

ADULT EDUCATION

Filton College

....0117 979 8909

WEA Learning for life

Mon-Fri 9am-4.30pm0117 916 6500 Rosemary Cave07825 861 782

ADVICE

CAB Kennedy Way, Yate, BS37 4DQ03444 111 444 **Talking Money**0117 954 3990

Well Aware07979 896 064 AERIALS

MD Aerials (page 45)01454 418 341 / 07817 304 236 The Aerial Man (page 45)......01454 660 046

BATHROOMS

Paul Whittaker Bathrooms (page 35) 07879666221

BEAUTY

BYAS Wellstar (page 15)......07850682723

BLOOD DONORS

National Call Centre......0300 123 2323

BOUNCY CASTLES

page 50

Belles Castles (page 23)01454 854475 / 07445 287 635

BUILDERS

Beaufort Property Maintenance (page 41)01454 777 887 / 07980 301 905 Edison Ford (page 37)

......01454 316 718, 21 Station Road Next Generation Property Solutions (page 37)

......0117 370 8268 / 07908249040 Woodlands Builders (page 36)07809123580

BUSINESS TRAINING & ADVICE

Business West (page 27)01275 373 373

......01225 580 850

CAR SERVICES

Chipping Sodbury Motor Company (page 11 & 20)01454 837328/ 01454 837393

GR Auto Services Ltd (page 42)

Yate01454 320196

Woodland & Bayliss (page 35)
Car & Commercial Body Repairs

Cool Ventures (page 28)

......01454 329 174

43a Abbotswood, Yate......01454 312 981

CARPET CLEANING	43a Abbotswood, Yate01454 312 981	
Carpet Cleaning 4 You (page 43)	Phoenix Dental	
01454 417084 / 07545 458 299	8 Hounds Rd, Chipping Sodbury01454 313 913	
CHARITIES	Yate Centre Dental Surgery	
CHARITIES	86 Firgrove Crescent, Yate01454 313189	
Brain Tumour Support (page 15)	g : : : : : : : : : : : : : : : : : : :	
Thornbury	DIETS & WEIGHT MANAGEMENT	
Bullfish Charity Fayres (page 13)		
www.bullfishcharityfayres.co.uk	CAMBRIDGE WEIGHT PLAN	
Green Community Travel Ltd (page 13)	Anna Milward	
01454 228 706	Call 01454 430 786 / 07841875218	
Guide Dogs - Yate Branch (page 16)	Page 15 / 50	
07771 561 766		
CLEANING SERVICES	DOCTORS	
	Abbotswood Surgery 42 Abbotswood	
Must Dust (page 43)01454 809 070	Yate, Appt01454 313577	
Tidy Living Cleaning (Page 42)	Courtside Surgery	
07969736998 / 07950457415	Kennedy Way, Yate01454 313874	
CLINICS	Kennedy Way Surgery01454 313849	
Yate West Gate Centre	Wellington Road FamilyPractice	
	Wellington Rd, Yate01454 323366	
01454 315355	West Walk Surgery	
COUNCILS - TOWN/PARISH	West Gate Ctr, Yate01454 272200	
YateTown, Poole Court	DOG WARDEN	
01454 866 506	South Gloucestershire Council	
Dodington Parish 01454 866 546	01454 868 000	
Sodbury Town 01454 864 666	Email: streetcare@southglos.gov.uk	
Winterbourne Parish01454 776 922	ELECTRICAL APPLIANCES	
Frampton Cotterell Parish01454 864 442	ELECTRICAL APPLIANCES	
	D-CR Domestic Appliances (page 44) Thornbury01454 850 522 / 07917 441 539	
COUNCILS - UNITARY		
One Stop Shop Yate and Chipping Sodbury	ELECTRICIANS	
Kennedy Way, Yate	Aquasafe (page 42)	
01454 868 686	0117 956 6694 / 07889 407888	
CURTAINS & SOFT FURNISHINGS	db Electrical Services (page 42)	
At Home Curtains & Blinds (page 39)		
Charfield01453 521 751 / 07799 822 691	ESTATE AGENTS	
DENTISTS		
DENTISTS	Edison Ford (page 14)	
	21 Station Road01454 316 718	
Yate Centre Dental Surgery 2a North Walk, Yate01454 312 600		

CARPET CLEANING

5

Bullfish Craft and Therapy Fayres (page 13)www.bullfishcharityfayres.co.uk

Apple Dental Practice

FINANCIAL / ADVISOR

PBF Wealth Management (page 10)

Certus Financial Planning (page 19)

......01225 469 184 / 07918 639 009

Edison Ford Property Finance (page 21)

FITNESS

Zumba Fitness (page 24)

.....www.zumbathornbury.com

Kahuna Flooring (page 42)

.....01454 327778 / 07917667777

FOOT HEALTH

H J Health and Sports Therapies (page 13)07846452000

FUNERALS

L W Clutterbuck Ltd (page 23)....01454 660 088

GARDEN SERVICES

S.P.P. Garden Services (page 45)

Thornbury07812 715 399 / 01454 854 475

MARTYN'S FENCING

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01454 261393 / 07773 722896 Page 45

GRAPHIC DESIGN

Trust Local Design (page 29).....01454 430 786 Bana Design07841 875 218

GROUND WORKS

AJM GROUNDWORKS

Foundations, driveways, drainage, conservatories, demolition, general garden waste, tree felling and landscaping

Call 07809 642 195 / 01454 854 095 See page 46

JW Groundwork and Paving (page 44)01454 269 272 / 07746 731 041

GUTTER CLEARANCE & CLEANING

Pristine and Clean (page 47)

......01454 854 839 / 07875 691 646

HEALTH AND SOCIAL CARE

CareFlo (page 25)......01454 809070

HEALTH INSURANCE

WPA: Health insurance plans (page 20)01454 800018

HOSPITALS

Southmead

Southmead Rd0117 950 5050

Yate West Gate MIU

......01454 315 355

HOTELS

Alveston House Hotel (page 23)

Alveston01454 415 050

HUMAN RESOURCES

Nicola Mayhew (page 27)

......07538212208

INSURANCE

Edison Ford (page 25)

Personal, Landlord & Commercial

.....01454 322 266

LEAFLET SERVICES

Road Runner Deliveries (page 29)

......07875 691 646

Design, Print, Deliver (page 31)

......01454 854 839

LIBRARIES

Chipping Sodbury High Street ..01454 868 006 Mobile Library for rural areas.....01454 868 006

LOCAL VENUES

Turnberries (page 19)

Thornbury01454 868 485

MARKETING	PROPERTY MAINTENANCE
Cre8ion (page 33)	Beaufort Property Maintenance (page 41)
0117 977 5535	01454 777 887 / 07980 301 905 Edison Ford (page 37)
Winbox (page 32)01173 790 044	01454 316 718
MEMBERS OF PARLIAMENT	Next Generation Property Solutions(page 37)01454 321 806
Thornbury & Yate Luke Hall MP Tudor House, Hatters Lane, Chipping Sodbury	Severnside Renovations (page 36)
luke@lukehall.org.uk	Woodlands Builders (page 36)
MOTOR COMPANY	07809123580
Chipping Sodbury Motor Company (page 11	NEIGHBOURHOOD WATCH
& 20) 01454 837393 / 01454 837328	Local Beat Officer101
	RECORD/VINYL COLLECTOR
PAINTING AND DECORATING	page 1501454 415048 / 07969 213 445
Beaufort Property Maintenance (page 41) 01454 777 887 / 07980 301 905	RECRUITMENT
	Munro Global Recruitment (page 21)
PARTY VENUES	07429 572 725
Alveston House Hotel (page 23) Alveston01454 415 050	DEOVOLING AND DEFLICE
Turnberries (page 19)	RECYCLING AND REFUSE Sort It! Centres, Collett Way01454 868 000
01454 868 485	Streetcare Contact Centre, S Glos CC
DET OARE	Kerbside Collections, Recycling Banks
PET CARE	Home Composting etc01454 868 000
Paw Stretchers (page 14)07970383351	REGISTER OFFICES
PHOTOGRAPHERS	Births and deaths01454 863 140
Daniel Sprackman (page 19)	Marriages Poole Court Drive, Yate
07795 397 825	Mon-Fri 9-1 & 2-401454 863 140
POLICE	RESTAURANTS
Non-emergencies101	Alveston House Hotel (page 23)
DI LIMBING AND LIFATING	Alveston01454 415 050
PLUMBING AND HEATING	La Piazza (page 18 & 50)
JBMS (page 44)01454 620 876 / 01173620876	High Street, Thornbury01454 414 500
Unique Plumbing and Heating (page 44)07920 837 540 / 01454 625 902	SEARCH ENGINE OPTIMISATION
	Superb Digital (page 32)
PRINTERS	07739 914 756
Gemini West (page 29)0117 965 5252	SCHOOLS AND COLLEGES

Image Business Machines (page 29)01454 228444

Abbotswood Primary
Kelston Close, Yate01454 867 777

Alexander Hosea Primary Honeybourne Way, Wickwar01454 294 239	Info Service01454 868 008
Brimsham Green Secondary	SOCIAL SERVICES
Broad Lane, Yate01454 868 888	Mental Health Team01454 868 007
Broadway Infant	Emergency Line01454 866 114
Broadway, The Ridge Yate01454 867 130	, and a second
Chipping Sodbury Comprehensive	SOLICITORS
Bowling Road01454 862 900	Bevan Evemy (page 12)0333 320 8600
Culverhill Special	
Kelston Close, Yate01454 866 930	STAIRLIFTS
Horton CE VA Primary Horton Hill01454 318 834	Thornbury Stairlifts (page 46)
North Road Primary	
North Rd	TRANSPORT
Old Sodbury CE VC Primary	TRANSPORT
Church Lane, Old Sodbury01454 313 682	National Rail Enquiries0845 748 4950
Raysfield Infant	South Gloucestershire Council01454 868 004
Finch Rd, Chipping Sodbury01454 867 140	Traveline:
Raysfield Junior	TRAVEL
Finch Road01454 866 795	
Ridge Junior	Green Community Travel Ltd (page 13)
Melrose Avenue, Yate01454 867 125	01454 228706
SGS Filton South Glos & Stroud College	UNIVERSITIES
Greenhill, Alveston0117 931 21 21	
St. John's Mead CEVC Hounds Rd, Chipping Sodbury01454 866 501	University of Bristol0117 928 9000
St Mary's CE Primary	UWE Bristol 0117 965 6261
Church Rd, Yate01454 867 155	VAN LEASE
St Paul's Catholic Primary	Vanarama (Pg 26) .0117 9690970 / 07855 764 997
Sundridge Park, Yate01454 866 790	vanarama (Fg 26).0117 90909707 07055 704 997
Tyndale Primary	WINDOWS
Tyndale Avenue Yate01454 867 180	THE COLO
Wellesley Primary	
Edgworth, Yate01454 866 740	PRISTINE AND CLEAN
Woodlands Primary	Window Cleaning
Sundridge Park Yate01454 866 535	Call 01454 854 839 / 07875 691 646
Yate International Academy	www.pristineandclean.com
Sundridge Park Yate01454 333 560 Federation Sixth Form, YIA	See page 47 & 50
Sundridge Park, Yate01454 333 560	
oundinger and, rate	The Conservatory & Window Company
SHOWER REPAIR / REPLACEMENT	(page 38)01454 418229
Aquasafe (page 42)0117 9566694	Crystal Clear Bristol (page 34)01454 837 466
SOCIAL & COMMUNITY SERVICES	

Children & Young People

Helplines and Support

ELECTRICITY Central Networks	0000 200 1111
	0000 320 1111
GAS Emergency Service	0800 111 999
WATER	
Sewerage Services	
Bristol Water Water Supply	
,	0043 702 3797
Age UK South Gloucestershire	01454 411 707
Al-Anon	0207 403 0888
Support for families and friends of problem drinkers	
Alcoholics Anonymous	
Bristol & Somerset	0117 926 5520
Alzheimers Society	
or	0117 961 0693
Arthritis Care	0808 800 4050
National Autistic Society	
Autism Helpline	
Bereavement CASAL. Poole Cor Care and Support after Loss	
Breast Cancer Care	0808 800 6000
Bullying UK (part of Family Lives)	
Compassionate Friends	
Winston's Wish For Children	
Breast Cancer Care	
Textphone	
Email: info@breastcancercare.or	
Bullying UK	
www.bullying.co.uk. Email: help@	bullying.co.uk
Childline Freephone	0800 1111
Citizen's Advice - National helpline	
CAB - Thornbury office	
Diabetes UK Careline	0845 120 2960
Domestic Violence	464
(Avon & Somerset Police)	
Careline	0845 120 2960

Distress0844 803 0240
Drugs Helpline0800 776 600
Text 82111
Families Anon Support0845 120 0660
Family Lives (formerly Parentline Plus)
0808 800 2222
Fibromyalgia (S. Glos only)0844 887 3403
Flood Line Environment Agency0845 988 1188
Frank about Drugs Helpline0800 77 66 00
Gamblers Anonymous0782 6601 281
Headway0117 340 3771
Support for people with brain injuries,
their families & carers
Lymphoedema0117 960 1537
Bristol & District. Gloucester Rd. North.
Macmillan Cancer Support0808 808 00 00
Meningitis Trust0808 80 10 388
Muscular Dystrophy0800 652 6352
NHS Direct0845 4647
NSPCC0808 800 5000
Overeaters Anonymous07724 824104
Penny Brohn Cancer Care0845 123 2310
Tommy's Campaign
Pregnancy line0800 0147 800
RSPCA0300 123 4999
Samaritans08457 90 90 90
SCARD (Support & Care After
Road Death & Injury)0845 123 5542
Sexual Abuse & Rape
Crisis Helpline0808 802 9999
Sexual Health Line (24hrs)0800 567 123
Smoke Free Helpline0800 022 4332
Stroke Helpline0303 3033 100
South Glos Stop Smoking Service01454 865502
Yate Food BankHelen 07512 523343
Victim Support Line0845 3030 900
Winston's Wish08452 03 04 05





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Anne Evemy

Bevan Evemy

Solicitors was established by Lynn Bevan and Anne Evemy and is a progressive firm which provides prompt and responsive advice whether this is about family law, divorce, civil litigation or employment law. If you're looking for a friendly but effective firm to provide advice with your legal case, Bevan Evemy are here to help.

We are fully qualified and use our knowledge to help resolve your dispute or case as efficiently and as cost- effectively as possible.

We offer a free 30 minute appointment, face to face meeting either at Yate or Henleaze to

get to know you and discuss your legal problems. If it is more convenient we can have the meeting via Skype or by telephone. Alternatively we hold a free legal advice clinic at the Yate Library on the first Saturday of each month.

Meetings can take place in an office as convenient to you as possible, particularly if you are local to Yate, Chipping Sodbury, Thornbury, Winterbourne, Emersons Green, Bradley Stoke, Filton or Henleaze.

Bevan Evemy are pleased to offer a range of Fixed Fees for divorce and family packages to help you budget for the costs

of resolving your marriage or other family difficulties.

Lynn Bevan









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Hayley Jackson MCFHP, MAFHP, BTEC DIP Tel 01454 314460 / 07846452000 www.hjtherapies.co.uk E: hayley@hjtherapies.co.uk

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- Is your dog anxious when left alone?
- Do you feel guilty going shopping and leaving your dog alone at home?

Cuttsheath Road, Thornbury, GI12 8QH

Caroline 07970383351 Kathleen 07765402548 www.pawstretchers.co.uk pawstretchersdaycare@gmail.com







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Are you interested in volunteering for Guide Dogs? Then the Yate Group need you!





The Yate & District Group are a very proactive and passionate team of volunteers who fundraise for Guide Dogs in the South Gloucestershire area. We meet regularly in Chipping Sodbury and we enjoy organising local fundraising and awareness events by attending supermarket collections, shows and giving talks to local schools and groups.

A warm welcome awaits new volunteers and our doors are always open to new fundraising opportunities, ideas and suggestions. We are also a very friendly group and hold numerous social events and blindfold skittles matches each year.

If you would like to help us by sharing your skills, knowledge and experiences please contact us.

Monica Cave - Yate Branch Mobile: 07771561766 or monica.cave@outlook.com

> Guide Dogs is a working name of The Guide Dogs for the Blind Association. Registered Office: Hillfelds, Burghfield Common, Reading, Berkshire, RG7 3YG. A company limited by guarantee registered in England and Wales (29146) and a charity registered in England and Wales (290417) and Scotland (SC038979)







HELP US CHANGE THE LIVES OF ISOLATED LONELY OLDER PEOPLE

Become a volunteer

Be our guest

Tel: 0117 960 9606

Support our work

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A Lifeline of Friendship

The new Contact the Elderly group is a huge success! We have to say a big thanks to Trust Local for their support and for helping to advertise our need for volunteers. We now have wonderful volunteer drivers (once a month) and hosts (twice a year) to make a real difference.

It's been so successful that we're now working on a second group so that we can invite more older guests to tea.

Are you, (or do you know someone who is) over 75 years of age, possibly feeling isolated at home, especially on a Sunday, have difficulty getting out and

about alone, and don't have the opportunity to see family very often? This is completely free – no cost to guests at all. Broadly covering Thornbury, Alveston and the smaller rural villages / hamlets.

Our volunteer drivers come and collect you, and together you go to that month's hosts house for an afternoon of tea, cake, chatter and companionship.

To find out more, please visit www.contact-the-elderly.org.uk or call Helen on 01225 873 812 Email helen.ker@contact-the-elderly.org.uk

If you are interested in taking part as a guest, or know someone that might really benefit, please do also get in touch.

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Interesting facts about the NHS

July 5th, 1948 - The NHS was born, providing a safety net for all with free-at-the-point-delivery medical care.

1952 - A charge of 1 shilling (5p) introduced for prescriptions and £1 for dental (an indication that the budgets were being stretched)

1953 - DNA structure revealed

1954 - Smoking and cancer link established

1954 - Daily hospital visits for children introduced, previously they were only allowed an hour on Saturday and Sundays.

1958 - Polio and Diphtheria vaccination programmes were launched

30th October, 1960 - First UK kidney transplant

1961 - Contraceptive pill made widely available

1962 - First full hip replacement

3rd May, 1968 - Britain's first heart transplant

1972 - CT scans revolutionised body examination

1979 - First bone marrow transplant

1980 - MRI scans introduced

1980 - Keyhole surgery used to remove a gall bladder

23rd Jan, 1984 - Youngest liver transplant carried out on a two-year-old

1987 - The first heart and liver transplant

From the original concept of providing a safety net, you can see how demands on the NHS have become stretched over the years.

1901 - The birth of the WPA, which was a child of the trade unions in Bristol to provide a cash fund to pay for medical treatment for their members.

Contrary to popular belief, WPA does not replace the NHS but works along side it, providing people with the option to choose the time and place for their treatment, thus relieving pressure on the NHS waiting lists.



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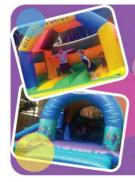
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Tues 6pm Armstrong Hall, Thornbury Weds 9.30am Cossham Hall, Thornbury

Weds 7pm Severn Beach Village Hall, Severn Beach





6 classes £15

6 classes £15

Tues 7pm Armstrong Hall, Thornbury



Yoga-Lattes

Tues 8pm Armstrong Hall, Thornbury

Weds 11.30am Cossham Hall, Thornbury (Suitable for

Pre & Post, bring your babies!)

Weds 8pm Severn Beach Village Hall, Severn Beach Sat 11.05am St Michaels Primary CVE School, Stoke Gifford





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Weds 10.30am Cossham Hall Thornbury

Weds 6pm Severn Beach Village Hall, Severn Beach Sat 10.30am St Michales Primary CVE School,

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Cool Ventures has taken a frame work of ideas and turned them into a solid, functional and measurable plan for us. Very Cool indeed. So pleased to be working with them. Brett Edgecombe, 101 Data Solutions

Things have gone well for us the last few years - we raised the investment you were helping us prepare for (thanks again) and have since sold over £4m in holidays. Exciting times! Alex Narracott, Much Better Adventures

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35% of recipients have responded to a door drop in the last 12 months. The British Marketing Survey. December 2010

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Introducing Trust Local Referrals



We are excited to announce that our new venture "Trust Local Referrals" is going from strength to strength. It is proving to be a useful tool for generating contacts between local businesses.

Our monthly face-to-face gatherings of Trust Local advertisers and readers have been running for a year now, and have been a huge success so far.

And they're about to get better. We're really excited to announce that we have joined forces with Referral Institute (a group of coaches and consultants who specialise in business networking) to create an improved design and structure for the meetings.

With a bigger focus on referrals, our informal, informative and friendly meet-ups will help forge good relationships, generate work and find trusted suppliers much more effectively.

Why is Trust Local Referrals different from other networking groups?

Networking events come in all different shapes and sizes, some structured, others confusing. A lot carry membership fees, and can be an extra investment for any small business.

We are proud to offer our Referral Exchange meetings for FREE to our advertisers. They are local, flexible and encouraging. Simply attend a meeting as and when you can.....we are here to help!

What can I expect from a Trust Local Referrals Meeting?

Each meeting runs for 90 minutes in total; 45 minutes of a more structured session where we discuss referrals, followed by a more informal element with opportunities to meet with other attendees. You will walk away from each meeting with a simple yet effective follow up system which saves time and helps everyone generate quality referrals.

Some people may be new to networking so we don't expect everyone to stand up and deliver presentations to a room full of strangers! The only preparation you have to do is to have a quick think before you arrive about what specific help you are looking for from the network.

The real beauty of the Trust Local Referrals is that you only follow up with people who identify that they can, and are prepared to, help, so there is no time wasted or awkwardness when you do chase the lead.

The Referral meeting is another great way of getting your business known in the community, and to meet people who can help your success.

Want to know more?

We encourage any local business to drop into one of our meetings and see for themselves if our form of networking suits them.

Call Richard on 01454 881882 or 07577 775 111 or email richard@trust-local.co.uk for more information on our next meeting



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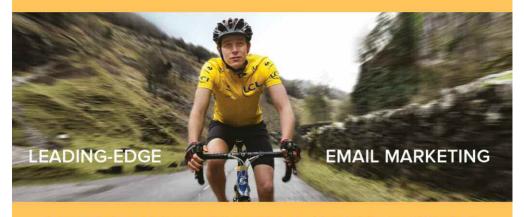
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Don't fall victim to Rogue Traders

Ever been ripped off or fallen victim to a rogue trader?

Choosing an honest and reliable tradesman can be a difficult and daunting task. South Gloucestershire Council Trading Standards offers the following advice to help you protect yourself from these unscrupulous 'traders':

- Rogue traders prefer to approach their victims by cold calling, or doorstep selling.
 People are often not expecting a salesman at their door and can find themselves caught off-guard and subjected to high pressure or aggressive sales tactics.
- Rogue traders provide poor quality, unfinished and often unnecessary work for over inflated prices. The price quoted in the beginning is not the price they will eventually charge.
- Rogue traders have no regard for the law or their customers' legal rights. They rarely provide the paperwork and cancellation rights they are obliged to provide and can take extreme actions to get the money they claim they are owed, sometimes driving their victims to the bank or cash point.
- Rogue traders offer service and maintenance type work. For example,

cleaning and sealing roofs, laying, cleaning or sealing driveways, garden maintenance or clearance, building work and a lot more. For more information on rogue traders and scams, South Gloucestershire Council Trading Standards has produced an information booklet giving information and advice to keep yourself safe. To request your copy, please telephone the Citizens Advice consumer helpline on 03454 04 05 06 or email trading.standards@southglos.gov.uk quoting 'Be in the know'.









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The Conservatory and Window Company

If you are looking for help with your replacement windows, doors and conservatories you will be well aware that it can be a rather daunting task. With what seems like so many companies offering the same products at different prices we at The Conservatory & Window Company would like to take the time to help you get a job to be proud of at a fair price.

Firstly, trust your friends and relatives with referrals and Trust Local. If there is a prominent business in your area they will rely on word of mouth recommendations developed from continued good customer care - it will soon get round if a low standard of work is being completed.

Watch out for the hard sell. Companies in our field can have a rather bad reputation and rightly so. There are methods they will undertake to both confirm the deal on the spot and attempt charging huge prices. The company will send a highly trained commission salesperson to your home to offer a free estimate.



This will likely go on for 2-3 hours where they will try to convince you their window is the greatest available. This will then justify their high prices.

BUT - They will give a huge discount because

- They would like to put up an advertising board
- They have a 1 day only special offer
- They have spoken to the boss who would really love your custom etc.etc.

This is a very uncomfortable buying process and unfortunately many customers will sign up purely to get rid of the salesmen. Do not cave into pressure sales.

We believe the buying process should be an enjoyable experience and a "free estimate" is a free estimate.

Windows do vary in quality and it is important to be helped with understanding what is best for you.

Also please know that many window companies are legitimate and can offer the wonderful service you expect. These few hints highlight the minority, but along with the help of Trust Local magazine will ensure you get the job you deserve.

01454 418229

www.conservatoryandwco.co.uk

Does your fuse box need replacing?



Danger

Modern Consumer Units provide the best protection against the dangers of both electric shock and overload (when cables carry too much electricity and overheat). They have residual current devices (RCDs) which protect against electric shock and miniature circuit breakers (MCBs) which protect against overload.

If your fuse box is from the 1980s or earlier, it probably doesnt have an RCD and is therefore not affording you the necessary protection against electric shock. If this is the case you should consider upgrading your fuse box.

When a new consumer unit is installed, all sub circuits must be thoroughly tested and a Domestic Installation Certificate issued. The certificate adds value to your property and should be kept in a safe place.

If you are concerned about the safety of your fuse box or would like further information please contact **Dave Betts Electrical Services**. Telephone: 07718 395 320 / 01454 615009.



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Help to stop the scourge of nuisance phone calls



South Gloucestershire Council Trading Standards are launching a pilot project whereby new technology is to be used to limit the amount of nuisance telephone calls received by older and vulnerable members of our community.

The telephone can be a lifeline for many, but it can also cause problems. Older and more vulnerable people spend more time at home so receive many more calls than the average household. For some, these calls are a mere nuisance, but for others they can have a greater impact. Many do not have the resilience to stand up to high pressure sales tactics, be in a position to identify a scam or be aware of the issues surrounding identity theft. Many scams are perpetrated over the telephone, with victims being conned into sending money they can ill-afford to lose. There is also the non-financial impact to consider, with

some people becoming anxious when the phone rings or even refusing to answer it at all.

The Trading Standards pilot project involves the use of call blocking units and we are looking for recipients who may benefit from the technology and who are willing to participate in this trial. The call blocking units will be loaned out for free and officers from Trading Standards will install them. There is no cost to the end user, but we do ask that they are willing to allow Trading Standards to monitor the blocked calls for research and data collection (call data only, no personal data will be stored).

If you know someone who may be the victim of a scam (whether telephone, doorstep or mailing scam) or has a condition that could affect their ability to manage these calls effectively, such as Dementia or mobility issues, please feel free to nominate them. They could be a family member, a friend or someone you care for.

Please contact Trading Standards on 01454 864570 or email

trading.standards@southglos.gov.uk

for a nomination form or for further information about the project.

Please note, due to the small size of this pilot project and the assessment criteria that needs to be met, not every nomination will receive a blocker. Trading Standards reserves the right to refuse a nomination on the grounds that the nominee does not meet the specified criteria, a call blocker is not compatible with the telephone system in situ or we have received the maximum number of successful nominations for this trial.

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Top tips:

- It's always good to employ a company that has been recommended to you. This type of referral is great because you have a direct link to the company, it's standard of workmanship and it's ethics.
- Always obtain at least two written quotations. Don't ask someone to quote over the telephone; you will not get the best value for your money. Ask who will be doing the job and what qualifications that tradesperson holds.
- Always agree the price, payment arrangements and start/finish dates in writing before any work commences.

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directory listing, online business directory listing and membership to Trust Local Referral network (see page 30)

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- Get at least two quotes before agreeing to anything



Saying NO to roque traders



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Whilst Trust Local do our best to ensure our members are reliable, we cannot be held responsible for any consequences that should arise from using any of the contacts contained within this magazine.

Notes /	Quotes

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